

# POWERING UP RURAL HEALTHCARE

GigaComm ensures Verus People can connect specialists with remote communities.

#### About Verus People

Verus People is a recruitment agency that provides healthcare professionals to rural and remote communities across Australia, with the purpose of making a positive difference to the communities that they, their clients, and clinicians all service. As a business placing professionals in remote locations, Verus People faced the challenge of massive skills shortages and ever-increasing dependency on their telecommunication services.

Reliable telecommunications services are vital for Verus People. However, the company had been experiencing challenges with their previous provider who let them down by not providing internet for months and with calls dropping out or not going through due to poor service.

The company needed a reliable internet service provider for their main offices in the Sydney CBD, to ensure they were in constant communication and could meet the needs of their clients and candidates and to ensure the safety of their healthcare professionals.

#### GigaComm steps in

Following a referral from another business, Alex Wardlaw got in touch with one of GigaComm's Business Development Managers. After listening to the issues Verus People had been facing and consulting on how to solve the business needs, GigaComm quickly recommended a solution and an implementation plan.

As the building wasn't connected to GigaComm's network, the team started the process of consulting with the building to get the installation approved. The GigaComm team found the building had gone through several renovations in the past and was lacking some of the basic telecommunication's infrastructure required to deliver the reliable service Verus People's business depended on.

The GigaComm team installed the required fibre and fixed wireless technology all within the agreed SLA. This process included consulting with the building, designing, building and testing the network, all of this at no extra cost for Verus People, who now have a highly reliable, and fast 500/500Mbps symmetrical internet service.

"GigaComm assisted us in our hour of need. Our provider at the time had let us down with leaving us with no internet for months. GigaComm was quick in suggesting a pathway forward and then implementing this pathway".

#### The Solution

Verus People needed a quick solution, so GigaComm suggested a two-step approach: an interim NBN service to get them up and running quickly, followed by the installation of our latest technology network in the building.





Consulted with Verus People and provided recommended solution.

Installed a new fibre optic cable up the building risers to connect Verus People to the GigaComm network.



Delivered a symmetrical 500/500Mbps plan.

#### The Result

As the majority of Verus People's systems are internet based, GigaComm provided Verus People with the confidence to know they now had the latest technology solution that would deliver the reliable service they needed to ensure their business could run efficiently and they could deliver a positive experience to their teams and clients. Since switching to GigaComm, Verus People have not experienced any further issues.

"Working with GigaComm was very reassuring! We had lost faith in telecommunications providers until GigaComm. The installer was amazing as well, very thorough, friendly and clean with the installation."

Alex Wardlaw, Director | Verus People Nursing

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